

# **JRChambers & Associates, LLC**

## Reliable Knowledge | Financial Expertise | Trusted Advisors

Richard Chambers is a proven corporate CEO and executive, successful entrepreneur, experienced board director, veteran fund raiser, and seasoned investor. His expertise and bias to action work style build client trust and confidence as he guides businesses and other entities toward growth and financial success.

**Industry Expertise** 

Banking, financial services (including insurance, loans, leasing, factors, alternative financial services, check cashing and prepaid services), restaurants, commercial and residential construction, point-of-sale technology, database decision systems, and for-profit health care

**Market Expertise** 

Traditional and Hispanic consumer and commercial markets

Education

#### **Post Graduate**

• Stonier Graduate School of Banking — Rutgers University

#### Undergraduate

BA — Brown University

#### Other

- Certificate in Accounting University of Tennessee at Nashville
- Graduate School of Religion Vanderbilt University
- Information Technology Courses Nashville State Technical Institute
- Banking and Professional Seminars and Courses American Institute of Banking, Robert Morris
  Associates, Check Express Franchisee Institute and many more

Corporate Board Experience

- VTM, LLC Private, 30 unit holders
- First Century Bancshares, Inc. Public
- Chexar Networks, Inc. Private, 172 shareholders
- Music City Money, Incorporated Private, two shareholders
- The Bank of Nashville Public
- Uncle Bud's, Inc. Private, six shareholders
- Nashville City Bank Public
- Nashville Life and Accident Insurance Company Subsidiary Nashville City Bank
- Hibbit and Hailey Funeral Home, Inc. Private, eight shareholders
- Fulton Distillery, Inc. Private, three shareholders

Non-Profit & Community Board Experience

#### Government

- Metropolitan Development and Housing Authority Board of Metropolitan Nashville Davidson County Tennessee
- Metropolitan Government Industrial Development Board of Metropolitan Nashville Davidson County Tennessee
- Tennessee Film, Tape and Recorded Music Commission Board



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Non-Profit & Community **Board Experience** continued

#### **Civic Boards**

- Nashville Area Chamber of Commerce Board
- Nashville Area Junior Chamber of Commerce Board
- **WDCN TV Advisory Board**
- Affordable Housing of Nashville Board
- **Neighborhood Housing Services Board**

#### **Industry Organization Boards**

- Robert Morris Associates, Southeastern Regional Board
- Independent Bankers Association, Governmental Relations Board
- Tennessee Bankers Association Board, Building and Credit Conference Committees
- Tennessee Bankers Association Commercial Lending School Board
- National Association of Accountants Board
- Chaine des Rotisseurs Nashville Board
- Ace Cash Express, Franchisee Council

#### **Educational Institution Boards**

- Brown Alumni Association Board
- **Brown Annual Fund Board**
- National Alumni Schools Association Brown University Board
- Tennessee State University Associates Board
- Leadership Nashville Alumni Association Board

#### **Charitable Organization Boards**

- Saint Thomas Hospital Advisory Board
- Children's Hospital of Nashville Board
- Nashville Symphony Association Board
- Salvation Army Nashville Board
- Nashville Institute for the Arts Board
- **Cumberland Museum Board**
- Star House Foundation Advisory Board

#### **Political Organizations and Campaigns**

- Tennessee Democratic Party Finance Council
- Carol McCoy Chancellor Campaign Chair
- Bill Boner for Congress Treasurer
- Richard Fulton Governor Finance Chair
- Bob Clement Governor Finance Committee
- Bill Boner Mayor Finance Committee



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Career History				
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JRChambers and Associates, LLCJanuary 2009 — Preser	١t
• CEO	
<ul> <li>Strategic and operational consulting for financial companies, charities etc.</li> </ul>	
Financial advice for individuals	
VTM, LLC	nt
Managing Director	
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Chexar Networks, Inc	8
Vice Chairman of Board of Directors	
Chief Risk Management Officer	
Architect of Rules Based Data Processing System	
Capital Formation Responsibility	
Music City Money, Inc	١t
Co Founder	
<ul> <li>Successful Franchisee of Check Express, later Ace Cash Express</li> </ul>	
Real Estate Holding Company	
Banc Partners Leasing, Inc. September 1998 — December 200	1
Tennessee Regional President	
Founder of Nashville Operation	
Chambers Principal	١t
Investor in closely held but publicly traded banks	
Consultant to non bank financial institutions	
Consultant to private companies	
Business valuations	
Private Loans	
The Bank of Nashville	2
Founder, CEO, Board Member and President	
Largest Capitalization for a new Tennessee Bank in 1989	
Nashville City Bank	2
President and Chief Operating Officer	
<ul> <li>Grew from \$34 million in 1973 to \$1.2 Billion in 1988</li> </ul>	
<ul> <li>Supervised Sale of Company to Dominion Bancshares of Virginia</li> </ul>	
Third National Bank	3
Began as Management Trainee	_

Ended as Assistant Vice President, National Accounts and Credit Analysis